

John Kerry

P R E S I D E N T

March 13, 2004

Mr. Mitchel Schafer
Delta Telephone & Cabling
2131 Espey Court
Suite 16
Crofton, MD 21114

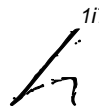
Dear Mr. Schafer,

I would like to express my sincere appreciation and gratitude for the professional and excellent service you and your team afforded us when wiring our 7th floor and meeting our rigorous deadline.

More specifically, I would like to express my sincere admiration of Karl Foster and his skills. Without Karl, I fear this project would not have been completed in time. Karl is an asset to your organization -he knows his trade better than anyone I have seen, and his expertise and competency is most prevalent when he is managing his crew.

Please allow this letter to serve as some small testament to Karl's technical and managerial abilities.

"thank you,

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Charles Richardson
National Director of Operations

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