

For Immediate Release  
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**WASHINGTON CO. RENEWS CONTRACT WITH DELTA TELEPHONE,  
SAVES TAXPAYERS THOUSANDS OF DOLLARS IN COMMUNICATIONS  
COSTS**

ANNAPOLIS, Md. (December 16, 2008) — DELTA TELEPHONE & CABLING INC., a leading local provider of advanced telecommunications and data services, recently announced the **EARLY RENEWAL OF ITS CONTRACT** with the government of Washington County, Maryland. Under the extended agreement, Delta will provide maintenance and site monitoring for the county government's phone systems until April, 2010, while also implementing an upgrade of the system's fiber connections, which is expected to **SAVE TAXPAYERS THOUSANDS OF DOLLARS** in telecommunications costs over the next several years.

“Other vendors tried to persuade the county to follow more expensive routes to accomplish the same results,” says Chris Mulhy, Senior Account Manager with Delta Telephone. “Delta Telephone & Cabling is able and willing to engineer innovative alternatives that enable existing equipment and systems in place to continue to serve with good or better results than the competition can provide.”

Delta, which has been providing ongoing maintenance and monitoring services to Washington County since April, 2008, will provide the concept, engineering and equipment to link the county's four main PBXs (Private Branch Exchanges) using existing fiber optic connections provided by the State of Maryland for the county government. The connections will include three sites in downtown Hagerstown, as well as the Sheriff's Detention Center outside of town. Delta's new installations will save the county thousands of dollars over the next several years by avoiding the need for costly T1 service from the present carrier. Implementation is scheduled to be completed in December, 2008.

Founded in 1981, Delta Telephone & Cabling and Delta Data Services provides high-quality voice, data and video communications products from industry-leading manufacturers. A main provider of NORTEL Digital and VoIP Phone as well as Data products in the Washington/Baltimore region, Delta has built a team of voice and data specialists dedicated to the highest quality customer support. The team of certified technicians and engineers is on call 24 hours a day with immediate access to equipment inventories for fast and efficient response. Delta offers customers the most extensive warranty coverages, including a Gold Star Customer Care Program, giving them total control over system cost and functionality.

For further information, please contact David Lanzi, President of Delta Telephone & Cabling Inc., at 301-261-3048.