

For Immediate Release
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DELTA TELEPHONE GIVES NEW RICHMOND AIRPORT TOWER EXTENSIVE COMMUNICATIONS UPGRADE

ANNAPOLIS, Md. (August 21, 2008) —DELTA TELEPHONE & CABLING, INC., a leading provider of advanced telecommunications and data services throughout the Mid-Atlantic, recently completed an extensive update of the telephone systems at Richmond International Airport. Delta Telephone, which is based in Crofton, Md., upgraded telephone systems in the new terminal's air traffic control towers, streamlining its communications with the rest of the facility.

Last year, the airport embarked on a major expansion program, constructing a new terminal and increased parking, as well as an 11-story state-of-the-art air traffic control tower. As part of the project, Delta installed an advanced NORTEL business communication management system in the tower to replace the previous system.

Sean Laytar, Delta Telephone Project Manager, said that the update "resulted in many improvements, including IP telephone functionality and universal continuity." He added: "Most of the traffic control towers on the East Coast use variations on this NORTEL system. One of the reasons for this project in Richmond was to increase uniformity with other air traffic control systems in other markets, while continuing to put NORTEL equipment in all sites. Now when people are traveling from site to site, they will be familiar with the phones from their old location." Mr. Laytar said.

Among the features Richmond Airport authorities specifically requested were cordless phones that would work on both the ground and in the tower cab where the controllers sit. Typically, cordless phones will only respond to one particular base and will not work outside of that base's range. With the use of Nortel's Digital Mobility Solution, Delta set the airport up with a cordless phone system that works more like a cell phone. There are several base stations and the eight phones installed can link to whatever base that is closest to it, allowing an air traffic controller to start a conversation in the tower cab and still be able to talk as he travels down to the base of the structure.

Delta Telephone & Cabling and Delta Data Services provide high-quality voice, data and video communications products from industry-leading manufacturers. A leading provider of NORTELL Data products in the VA/ DC/ MD region, Delta has built a team of voice and data specialists dedicated to the highest levels of customer support. Delta offers customers the most extensive warranty plans in the industry, giving them total control over system cost and functionality. For further information, please visit Delta Telephone's website at www.deltatelephone.com.

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